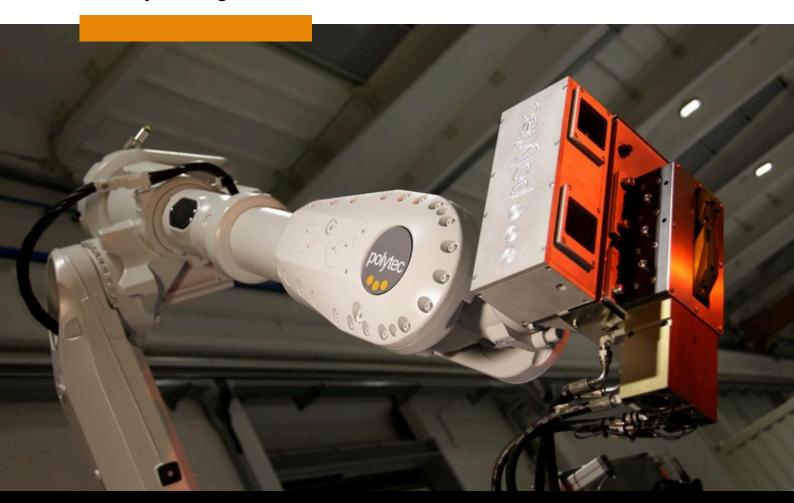


# MECHATRONICS AND ROBOTIC CELLS

Robotics solutions that empower productivity, safety, and efficiency through seamless human-machine collaboration



- www.polytecmechatronics.com
- sales@bmgroup.com
- இ ITALY | USA | MEXICO | BRAZIL | SOUTH KOREA





## **COMPANY OVERVIEW**

## About Polytec

Polytec is an Italian company, part of BM Group, with decades of experience in engineering **electrical** and automation systems.

With over **200 employees** and offices in Italy, USA, Mexico, Brazil, and South Korea, Polytec provides **turnkey systems** and **custom technologies** for manufacturing, process industries, and infrastructure, combining electrical design, control systems, robotics, and industrial software.

Thanks to a **multidisciplinary approach** and inhouse expertise, Polytec supports customers throughout the entire lifecycle of an automation project: from consulting and design to installation, commissioning, and after-sales service.



## **MISSION**

Polytec designs and produces unique solutions through innovation and technology. Its people, with their ideas, skills, and passions, support customers and their needs. The company aims to be a global and responsible organization, with solid roots in our local community and in the values it represents: sustainability, environment, and ethics.

Thinking about the future is human and gives meaning to our lives. Developing technologies or methodologies for human-machine collaboration is our way of approaching the future in a new paradigm that places **quality of life** and environmental **sustainability** at the centre of industrial processes.





## **OUR EXPERTISE**

Polytec believes that the future of industrial production lies in the perfect balance between **human** intelligence and **robotic** precision. Its robotic systems are designed to enhance **performance**, reduce risks, and optimize workflows across a wide range of industries, with a strong focus on steel, aluminum, and other **heavy-duty applications**.

Polytec integrates in-house skills across:

- Robotics & mechatronics integration
- Turnkey solutions
- · Electrical engineering
- Industrial automation
- · Industrial control software
- Revamping & retrofit







### **CERTIFICATIONS**

ISO 9001/14001 ISO 50001 Energy ISO 45001 Safety UL 508A/CSA 22.2



## FROM CONCEPT TO

## **COMMISSIONING**

Polytec robotic systems are designed and developed based on **customer-specific requirements**. Every application starts with a feasibility study, supported by 3D laser scanning to accurately map the operating environment and ensure a perfect fit.

Through these advanced simulation tools, we model robotic cells and virtually test operations to:

- · Emulate real-life conditions
- Optimize motion planning
- Debug robotic programming
- Validate **performance** before installation



This **simulation-first approach** saves time and cost, while increasing confidence and transparency. The development of robotic and mechatronic systems is not just about delivering technology it's about designing solutions that perfectly **align** with customer goals.

Polytec solutions are designed to adapt to **complex and demanding production environments**, integrating seamlessly with existing infrastructure and evolving toward Industry 5.0. This new paradigm emphasizes not only efficiency and digitalization, but also the **enhancement of human well-being**, promoting collaboration between people and machines in a safe, ergonomic, and smart workspace.







## Assessment-driven design

Polytec's business strategy is rooted in **customer satisfaction**. Every robotic solution begins with a detailed assessment phase, which includes:

- · 3D spatial data acquisition using laser scanning
- · On-site evaluation of constraints, environment, and layout
- Identification of potential impacts and integration needs

This approach allows our **engineering** teams to anticipate challenges, **tailor** the design, and make strategic decisions early ensuring the best outcome in terms of performance, reliability, and ROI.







## In-house engineering & assembly

All robotic systems are engineered, built, and assembled in-house at **Polytec's facilities**. During this phase, we:

- · Recreate actual environmental conditions
- · Conduct internal testing and full integration trials
- Perform Factory Acceptance Tests (FAT) with the customer on-site
- Fine-tune systems for real-plant readiness

We integrate solutions using leading industrial brands, including ABB and Fanuc, to ensure maximum reliability and performance. Customers are invited to **test and validate** their systems before delivery, ensuring full transparency and satisfaction.









## On-site commissioning

**Installation and start-up** are directly supervised by Polytec under the guidance of an assigned Project Manager, who coordinates:

- System installation and integration
- · Cold and hot commissioning
- · On-site configuration and final testing
- · Operator and maintenance team training
- · Technical documentation and certifications

Thanks to plug-and-play logic, our robotic cells are quickly deployable in both new and existing lines, with minimal impact on production.

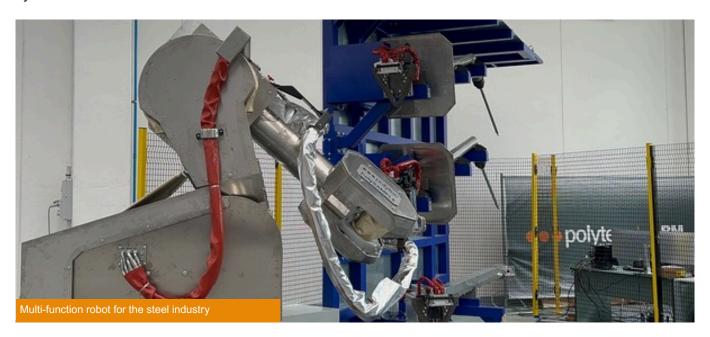






## Lifetime support & continuous improvement

Polytec provides ongoing **technical support**, **remote assistance**, and **user training** as part of the commissioning and post-sales services. We believe that constant customer engagement leads to better systems and better results.



## Service department

Polytec Service ensures **smooth** and **reliable** operation of automation systems and industrial robots through efficient on-site and remote support. Thanks to a network of **local technicians worldwide**, assistance is always close at hand, guaranteeing prompt response and minimal downtime.



# WHY CHOOSE POLYTEC AS YOUR EPC PARTNER?

- One-stop partner for full automation scope
- Cross-sector experience in critical production environments
- In-house engineering, software, and field support
- · Focus on safety, efficiency, and sustainability
- Proven track record in delivering on time and on budget



## AI & INDUSTRIAL VISION

Counting on a dedicated AI and Machine vision systems department, Polytec is advancing robotics through **AI-driven systems** and **computer vision**, enabling:

- · Real-time defect detection
- Automatic quality assessment
- · Self-adjusting robotic behavior
- · Full traceability through data capture

These innovations are supported by secure data processing platforms and IIoT architecture designed to help customers compete globally and transition toward Industry 5.0.



## **Functionality**

- 2D/3D vision for object detection, positioning, and dimensional measurement
- Al-based image processing for defect detection, pattern recognition, and classification
- Laser profiling for shape and surface analysis in dynamic environments
- Real-time **feedback** to robotic controllers for adaptive path correction and precision handling

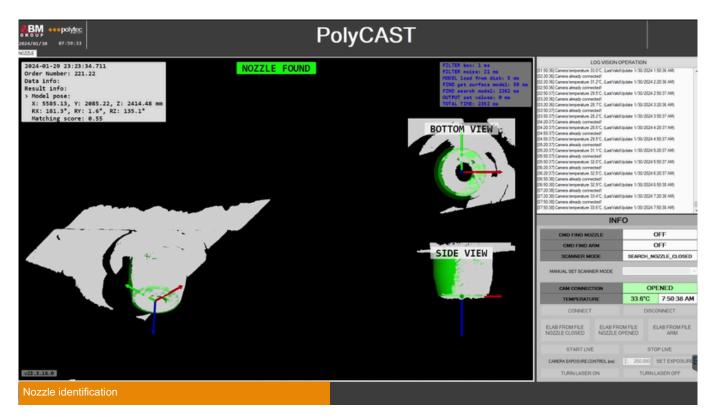
## **Applications**

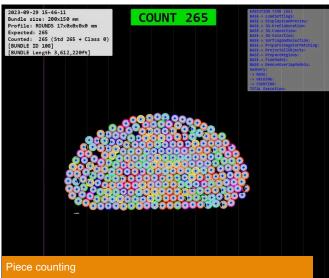
- Component localization and orientation for pick & place
- Quality inspection (e.g., cracks, deformation, surface defects)
- Barcode and label reading, verification, and tracking
- Adaptive robotic welding, assembly, and marking
- Measurement and sorting in harsh environments



## Technical benefits of vision systems

- · Increased automation flexibility in unstructured environments
- · Reduced need for mechanical positioning systems
- · Higher repeatability and accuracy in task execution
- · Seamless integration with PLCs, SCADA, and MES systems
- Support for data collection and IIoT analytics

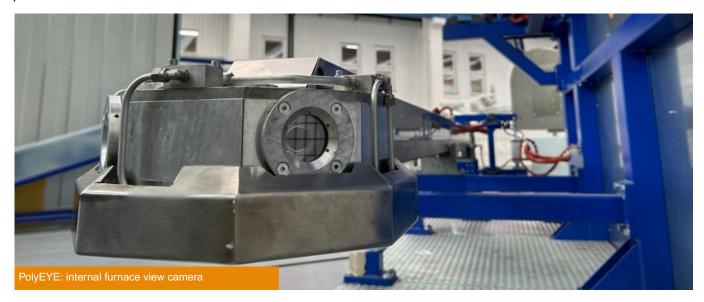


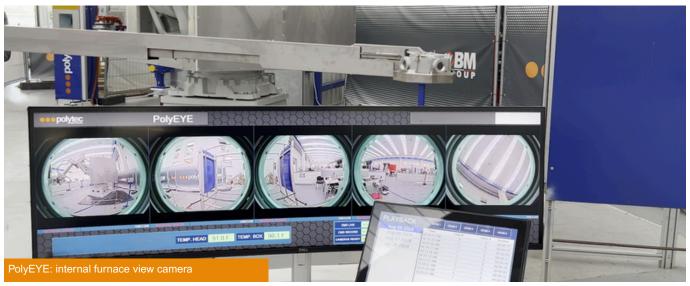






PolyEYE/BEESAFE® is an advanced vision system developed by Polytec and Tenova, designed to operate inside furnaces at **extremely high temperatures**, with powerful image processing to deliver precise and accurate data.



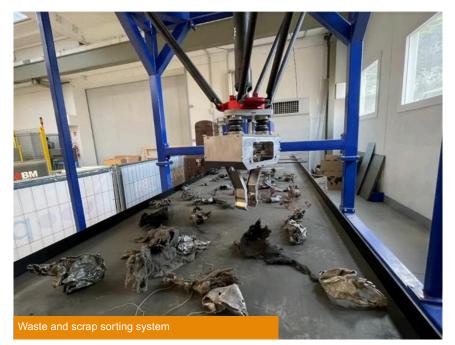






## POLYTEC'S R&D DEPARTMENT

Polytec continuously invests in **research and development**, in close cooperation with leading universities and research centers, to deliver industrial solutions that are not only cutting-edge, but deeply aligned with the needs of tomorrow's factories.









## **MARKETS WE SERVE**

Polytec offers a comprehensive range of automation solutions tailored for critical sectors such as **steel and non ferrous, ceramics, paper, automotive, marine**, each engineered to perform reliably in high-temperature, high-dust, and high-risk industrial environments, where robust design meets smart control.

## Steel industry and molten metal

- Temperature and sampling
- Quality control
- Skimming and cleaning
- Marking and tagging

- · Handling and palletizing
- Bending
- Welding
- Tailor made mechatronic projects









## polytec

## Steel tube and pipe production lines

- Tube marking
- Bundle tagging
- · Protective cap application



- · Coupling pre-screwing
- Tube greasing
- · Handling and pallettizing



## Aluminium and copper

- · Maintenance and filter replacement
- Handling and palletizing
- · Automated bar loading
- PolyTITAN: Robotic cell for removing coil waste from the rolling mill unwinder
- · Scrap and waste removal
- Tagging and marking
- · Bundling and strap removal

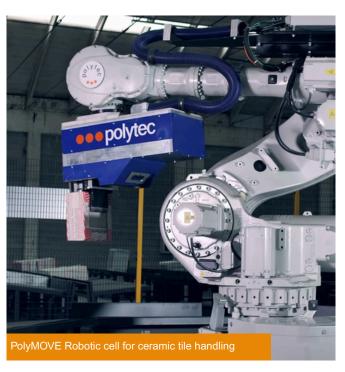




#### Ceramics and stone

- · Bin picking solutions
- · Palletizing and depalletizing robots
- Handling and bundling robotic systems





## Marine and naval

- Robotized welding and assembly solutions
- Handling systems



## polytec

#### Chemical

· Robotic cells for cylinders handling



## Pulp and paper

· Robotic cells for dewiring



### Plastics and rubber

- · Palletizing and depalletizing robots
- Handling and bundling robotic systems







# **CONTACT US**

#### Polytec S.p.A.

- Via Roma, 151 38083 Borgo Chiese (TN) Italy
- Via delle Monache, 13 25080 Calvagese della Riviera (BS) Italy
- Via Bruno Buozzi, 5/A 25125 Brescia (BS) Italy
- Piazza della Manifattura, 1 38068 Rovereto (TN) Italy <u>sales@bmgroup.com</u>

#### Polytec USA CORP.

OPERATIONAL HEADQUARTERS
9000 Clay Road, Suite 110 Houston, TX 77080
<a href="mailto:sales.usa@bmgroup.com">sales.usa@bmgroup.com</a>

#### POLYTEC TECHNOLOGIES MEXICO SA de CV

Av Paseo La Niña 150 Oficina 905, De Las Americas, Heriberto Kehoe Vicent, 94299 Veracruz, Veracruz, Mexico sales.mx@bmgroup.com

#### **POLYTEC DO BRASIL LTDA**

Avenida Ireno da Silva Venancio n° 199 Galpao 08 UN11.3, Protestantes, CEP 18111-100 Votorantim (SP) Brazil sales.br@bmgroup.com

#### Polytec KOREA Inc.

#Na-925, Skypolis BLDG, 135, Misagangbyeonhangang-ro, Hanam-si, Gyeonggi-do, 12902, Republic of Korea <a href="mailto:sales.kr@bmgroup.com">sales.kr@bmgroup.com</a>



INSIDE



